



Transportation & Infrastructure

ERG Partners is one of the state's leading government affairs specialists in freight railroads and infrastructure projects. With nearly two decades of experience in transportation related issues, we have either directly, or as part of a coalition, advocated on behalf of nearly every railroad in Pennsylvania.

We have assisted clients in securing more than \$100 million in federal, state, and local funding for meritorious projects, while simultaneously working with both the Legislature and the Pennsylvania Department of Transportation to safeguard the industry from unnecessary legislative and regulatory hurdles, saving Pennsylvania companies millions of dollars.

ERG Partners was also proud to play a major role in crafting Pennsylvania's \$2.3 billion transportation funding bill (Act 89) signed into law in 2013. We fought on behalf of the railroad industry to ensure that there would be dedicated funding for shortline and regional railroads, their customers and multimodal projects, and major improvements to the state's 22,000 miles of dirt and gravel roads, critical to rural Pennsylvania.

Because of our extensive history working with state agencies and government, we are quickly able to identify for clients the types of projects in which the state is likely to become a partner. We have mastered the art of detailing the positive impact that our clients' initiatives will have on the local workforce, regional initiatives, and the state economy and have extensive experience in community outreach and public affairs work sometimes necessary to sell a project.

In projects that require state assistance, ERG works with clients to comply with the conditions associated with project financing and making complex projects and the related benefits explicable to policymakers. As a result, we have an unprecedented level of success in obtaining desired levels of funding and completing projects.

By effectively becoming a liaison for the clients we represent, we are the single point of contact in Harrisburg and Washington, making the process of interacting with the public sector more efficient and manageable.



Tracy Wingenroth has more than a decade of experience navigating state and local governments, the Pennsylvania Department of Transportation, and funding mechanisms to ensure the success of your transportation or infrastructure project.

*ERG Partners have assisted clients
in the following areas:*

- Statewide transportation initiatives that were funded in part with public dollars or involved state oversight.
- Advancement of public private partnerships in instances where the investment level needed exceed the available revenue.
- Rehabilitation and expansion of rail infrastructure, including:

Establishment of transloading facilities to serve Marcellus Shale industry, biofuels, aggregates, manufacturing and agricultural commodities.

Construction of sidings and storage capacity to provide businesses with a competitive option to trucking by shipping freight via rail.

Rehabilitation of railroad bridges and crossings.

Reactivation and rehabilitation of abandoned rail lines to provide businesses in economically distressed areas access to Pennsylvania's rail network.

- Construction of blending and storage terminals for petroleum and alternative fuel products.
- Funding for rural roads and bridges, and identification of key business transportation corridors.
- Development of industrial/business parks.
- Expansion of key tax abatement programs such as Keystone Innovation and Opportunity Zones.



**ERG
Partners**

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